



Sir. Nguyen Thanh Tan, Sagen General Director

Formerly just an architectural design consulting office with a small scale, over the years Sagen Construction Design Consultancy Joint Stock Company has constantly developed and been voted as one of the top 10 leading design companies in the world. Vietnam, for two consecutive years, was awarded BCI Top ten Asia Architects Vietnam 2015 and 2016.

is the implementation of providing a full package of Consulting - Design services from Planning

- Geological survey - Making investment project
- Design (architectural, structural, MEP)
- Apply for construction permit. We have a good process to control the design quality and accelerate the project schedule.

In addition, with the policy of "world-class quality, domestic price", flexible support (free of charge) for investors when changing or adjusting the design is an advantage that is not a design consultant. Any plan can be done.

*** How do you predict the prospects as well as challenges, or difficulties of the construction design consulting industry in Vietnam?**

- The real estate market is currently quite active, especially with the upcoming ASEAN AEC and TPP integration, so it is expected that the design consulting market has very good prospects.

However, design consulting businesses will also face many great challenges, such as high professional capacity requirements, fierce competition, intellectual property and legal constraints..

With the coming integration of the ASEAN AEC and TPP economic community, the source of high-quality labor will have a sharp shift. Therefore, businesses need to have policies to attract and retain talent.

*** What is Sagen's orientation in the coming time, sir?**

- For stable and sustainable development, Sagen still pursues two areas of civil and industrial construction design consulting at the same time. Currently, Sagen has been designing projects from 20 to 30 floors with 3-4 basements for investors such as: SAMCO, FICO, Thien Tan group... And in the next 5 years, we will give priority to civil works with over 20 floors, focusing on Ho Chi Minh City market and major tourist cities such as: Da Nang, Nha Trang, Ba Ria - Vung Tau... In addition, the Company also promotes joint venture cooperation, association with international consultants, contractors in and foreign experience. Widely applied BIM, Revit in design work and participating in D&B.

*** Thank you Sir!**

SAGEN

Always respect the interests of customers

■ LENGUYEN performs

On the occasion of the 13th anniversary of establishment and development (September 5, 2016), Mr. Nguyen Thanh Tan, General Director of Sagen Company shared: "We sincerely thank our partners and customers for their trust, cooperated with Sagen in the past time. Thank you to all the architects, engineers and Sagen employees for their unremitting efforts for the development of the company."

*** Reviewing the process of formation and development in the past 13 years, what outstanding achievements has Sagen achieved, sir?**

- In 2003 Sagen was officially established, designing in both civil and industrial fields, in which the design of pharmaceutical and food factories was identified as the target market.

During the difficult economic period from 2010 to 2013, Sagen focused on the traditional market and its strength - designing pharmaceutical and food factories. In the civil sector, Sagen focuses on the electricity office market. These are the areas where customers have a good ability to pay, despite difficulties, Sagen still grows at an average of 10-20% per year. Up to now, Sagen has successfully performed design consultancy for more than 70 pharmaceutical and food factories according to HACCP, GMP WHO - EU, PICS standards, including most of Vietnam's leading pharmaceutical brands. such as: DHG Pharma, Traphaco, Imexpharm, Medochemie... or about food such as: Masan, Kido, Vineco...; or civil works such as: BIDV, FICO, SAMCO, Thien Tan group... Sagen also won the most prizes in the competition to design office buildings of the Electricity Corporation in the Central region and the region. Nam... In addition, from 2014 up to now, Sagen has focused on developing strongly in high-rise projects (especially since 20 In addition, from 2014 up to now, Sagen has focused on developing strongly in the following areas. high-rise projects (especially from 20 -

30 floors), apartment buildings, office buildings, hotels, commercial centers.

*** To get such results, how did the company have solutions to build human resources?**

- Contributing to Sagen's achievements today, thanks to more than 75 employees, mainly architects, experienced engineers and many of them have university degrees trained at home and abroad, always apply new technological advances plus the spirit of "doing all the work, not running out of time".

Over the past time and now, we have many solutions to build a staff for Sagen such as: Always focus on training and fostering knowledge for employees so that they can develop their capacity, and at the same time carry out the implementation. cooperate with leading domestic and foreign consultants and builders to elevate the business, thereby helping to train and develop the company's human resources.

Completing the salary and bonus policy

and creating a professional working environment to attract good human resources. The company also periodically organizes delegations of architects, engineers and employees with good achievements to study abroad.

Invest, upgrade office equipment, create a friendly and cooperative working environment, always encourage and appreciate employees' contributions, have a policy of reward and treatment worthy of work efficiency. . It can be said that we are building Sagen to become the dream workplace of architects and engineers.

*** What are the strengths of Sagen that make the company always the first choice of investors over the years?**

- Commitment to project quality, progress and efficiency and always considering the interests of customers are advantages of projects designed by Sagen. The difference of Sagen compared to other companies

